

# Fastest-Growing Indianapolis-Area Private Companies <sup>(1)</sup>

(Ranked by percentage of revenue growth from fiscal years 2009 to 2011)

RANK	COMPANY ADDRESS TELEPHONE / FAX / WEBSITE	REVENUE GROWTH FY 2009 TO 2011	REVENUE FY: 2009 2010 2011	FTE EMPLOYEES FY: 2009 2010 2011	AFTER-TAX PROFITABILITY IN 2011 ORIGINAL INVESTMENT: AMOUNT SOURCE(S)	PRODUCTS AND SERVICES	TOP EXECUTIVE(S), TITLE(S) OWNER(S)	ACCOUNTING FIRM LAW FIRM(S) BANK(S)	FOUNDED FY END
<b>1</b>	<b>Slingshot SEO Inc.</b> 8900 Keystone Crossing, Suite 100, 46240 (317) 575-8852 / fax (317) 575-8904 / slingshotseo.com	721%	\$1,331,922 \$4,757,712 \$10,934,754	18 54 100	over 10% \$10,000 personal funds	Internet marketing / SEO services	Jay Love, CEO Aaron Aders, Kevin Bailey, Jeremy Dearingier	Deloitte and Touche Barnes & Thornburg, Alerding Castor & Hewitt Silicon Valley Bank	2006 12/31/12
<b>2</b>	<b>MSW LLC</b> 8258 Zionsville Road, 46268 (317) 472-5800 / fax (317) 472-5801 / whse.com	272%	\$13,978,444 \$22,919,116 \$52,051,361	40 50 65	0 to 5% \$10,000 personal investment	assembly, packaging, kitting, warehousing, inspection	Yousuf Mahomed, CEO Yousuf Mahomed, James Brown	Somerset CPAs Faegre Baker Daniels LLP National Bank of Indianapolis	1997 12/31/12
<b>3</b>	<b>d2p LLC</b> 9855 Crosspoint Blvd., Suite 148, 46256 (317) 572-9103 / fax (317) 572-1213 / d2pindy.com	249%	\$2,654,552 \$5,707,381 \$9,266,694	9 10 15	0 to 5% \$400,000 personal funds, Lynx Capital, Regions Bank	commercial furniture, installation and move services, MBWE-certified	Rebecca Denison Schultz, president Rebecca Denison Schultz	The Controllershship Group DND Regions Bank	2006 12/31/12
<b>4</b>	<b>Exacq Technologies Inc.</b> 11955 Exit Five Parkway No. 3, Fishers 46037 (317) 845-5710 / fax (317) 845-5720 / exacq.com	232%	\$9,716,641 \$19,217,765 \$32,295,943	29 49 74	over 10% DND management team	open architecture and video management software, security systems apps	Dave Underwood, president Dave Underwood, Dan Rittman, (2)	Katz Sapper & Miller LLP Ice Miller LLP PNC Bank	2002 12/31/12
<b>5</b>	<b>Netlogx</b> 212 W. 10th St., C465, 46202 (317) 536-6046 / fax (317) 536-2642 / netlogx.com	200%	\$1,733,533 \$2,387,185 \$5,205,022	11 14 23	over 10% \$0 self-generated	information, project, program, risk and security management	Audrey Taylor, founder, owner Audrey Taylor, Nick Taylor	Agresta Storms & O'Leary PC Morse Law Firm PC Fifth Third Bank	1998 12/31/12
<b>6</b>	<b>TMG Construction Management Inc.</b> 16457 Stony Ridge Drive, Noblesville 46060 (317) 219-0406 / fax (317) 282-0653 / tmgcm.com	198%	\$1,031,909 \$2,195,380 \$3,079,970	3 3 3	0 to 5% \$5,000 personal loan	general contracting, construction management	Michael Goins, president Michael Goins, Tammy Goins	Somerset CPAs Drewry Simmons Vornehm LLP Chase Bank	2007 12/31/12
<b>7</b>	<b>Altec Solutions LLC d/b/a Aegis Worldwide</b> 11550 N. Meridian St., Carmel 46032 (317) 571-9200 / fax (317) 5661313 / teamaegis.com	197%	\$1,304,991 \$2,743,002 \$3,869,592	6 8 15	over 10% \$25,000 personal savings	placement, contract and temporary services in the manufacturing industry	Rick McKeldin, managing partner Kirby Cuniffe	Veros Partners Rose McKinney Evans Chase Bank	2004 12/31/12
<b>8</b>	<b>MMY Consulting Inc.</b> 8900 Keystone Crossing, Suite 1035, 46240 (317) 846-9500 / fax (317) 846-9502 / mmyconsulting.com	192%	\$2,947,637 \$4,452,139 \$8,618,307	38 44 75	over 10% \$3,000 personal funds	custom workflow apps; health care, public sector, manufacturing	William J. Monachino, president William J. Monachino	Whitson & Associates Barnes & Thornburg LLP Old National Bancorp	2003 12/31/12
<b>9</b>	<b>Stonegate Mortgage Corp.</b> 9190 Priority Way W. Drive, Suite 300, 46240 (317) 663-5100 / fax (317) 569-0705 / stonegatemt.com	191%	\$8,135,797 \$15,526,280 \$23,705,868	73 137 205	6% to 10% \$1.25 million personal savings, business partners, friends	residential mortgage lending and servicing	Jim Cutillo, CEO Jim Cutillo	Richey May & Co. LLP Barnes & Thornburg LLP Merchants Bank of Indiana	2005 12/31/12
<b>10</b>	<b>Home Health Depot Inc.</b> 9245 N. Meridian St., Suite 200, 46260 (317) 660-7405 / fax (317) 333-6034 / hhdepot.com	186%	\$6,734,968 \$13,812,785 \$19,277,634	57 119 125	0 to 5% \$385,000 personal funds	home medical equipment	David Hartley, CEO David Hartley, Nathan Feltman	Katz Sapper & Miller LLP Faegre Baker Daniels LLP National Bank of Indianapolis	1989 12/31/12
<b>11</b>	<b>Kort Builders Inc.</b> 5333 W. 86th St., 46268 (317) 872-4181 / fax (317) 334-0146 / kortbuilders.com	185%	\$2,294,431 \$3,165,548 \$6,535,117	7 9 13	6% to 10% \$15,000 personal funds	general contractor, commercial builder, design/build services	Robert M. Kort, president Robert Kort, Stephan Kort, Jeffrey Morone	Katz Sapper & Miller LLP Cohen Garelick & Glazer National Bank of Indianapolis	1986 12/31/12
<b>12</b>	<b>Knowledge Services</b> 5875 Castle Creek Parkway, Suite 400, 46250 (317) 578-1700 / fax (317) 578-7600 / knowledgeservices.com	172%	\$26,363,000 \$57,388,000 \$71,779,000	250 550 700	0 to 5% \$150,000 personal savings and private investment	vendor managed programs, contingent staffing, IT training	Julie Bielawski, CEO Julie Bielawski, Joe Bielawski, (3)	Sponsel CPA Faegre Baker Daniels LLP Regions Bank	1995 12/31/12
<b>13</b>	<b>One Click Ventures</b> 1064 S. Greenwood Springs Blvd., Suite F, Greenwood 46143 (317) 644-1624 / fax (317) 859-8487 / oneclickventures.com/	167%	\$1,972,630 \$3,429,921 \$5,265,776	17 28 45	over 10% \$20,000 personal savings	10 e-commerce brands	Randy Stocklin, co-founder, CEO Randy Stocklin, Angie Stocklin	Katz Sapper & Miller LLP Hopper Blackwell PC PNC Bank	2005 12/31/12
<b>14</b>	<b>MaxIT Healthcare LLC</b> 705 E. Main St., Westfield 46074 (877) 652-4099 / fax (928) 438-5739 / maxithc.com	164%	\$67,925,060 \$109,956,182 \$179,416,858	365 632 959	6% to 10% \$50,000 bank loan	health care IT consulting and advisory services	Mike Sweeney, president, CEO MaxIT Healthcare Holdings Inc.	Hochman Cohen Torres LLP Ogletree Deakins Nash Smoak & Stewart PC, Rutan & Tucker LLP Star Financial Bank	2001 12/31/12
<b>15</b>	<b>Electric Plus Inc.</b> 101 W. Lincoln St., Danville 46122 (317) 718-0100 / fax (317) 718-0101 / electricplus.com	147%	\$8,134,000 \$11,228,000 \$20,080,000	38 50 103	0 to 5% \$330,000 North Salem State Bank	electrical construction and services	Tim Whicker, president DND	Donovan DND North Salem State Bank	2006 12/31/12
<b>16</b>	<b>Blue Arc Engineering LLC</b> 2155 Fields Blvd., Greenfield 46140 (317) 467-2583 / fax (317) 467-4701 / bluearceng.com	132%	\$3,599,568 \$3,607,538 \$8,364,577	24 27 40	0 to 5% \$150,000 organic funding	design and manufacture equipment for the material handling industry	Jason Effing, general manager Jason Effing	Katz Sapper & Miller LLP Krieg DeVault LLP National Bank of Indianapolis Corp.	2003 12/31/12
<b>17</b>	<b>Brybelly Holdings Inc.</b> 3334 Mesilla Court, 46226 (317) 898-4229 / fax (317) 898-4231 / brybelly.com	112%	\$4,136,919 \$6,129,433 \$8,788,165	14 17 24	over 10% \$10,000 personal savings	gambling, toys, games, health and beauty brands	Jeffrey Smith, Knute Lentz, principals Jeffrey Smith, Knute Lentz	Suttner Accounting Services Lewis Wagner LLP Old National Bancorp	2005 12/31/12
<b>18</b>	<b>Bluelock LLC</b> 5303 Lakeview Parkway S. Drive, 46268 (888) 402-2583 / fax (317) 222-3055 / bluelock.com	109%	\$9,168,439 \$15,702,117 \$19,178,180	21 35 36	loss \$4 million primarily Collina Ventures	public cloud infrastructure, virtual data centers, managed services	Christopher Clapp, CEO Collina Ventures	BKD LLP Ice Miller LLP Chase	2006 12/31/12
<b>19</b>	<b>Mansfield-King</b> 6501 Julian Ave., 46219 (317) 788-0750 / fax (317) 784-2902 / mansfieldking.com	94%	\$3,916,035 \$6,824,254 \$7,601,262	36 45 50	over 10% \$70,000 personal funds	personal care contract manufacturing	Charles Haywood, president, CEO Charles Haywood	Somerset CPAs Bingham Greenbaum Doll LLP, Arkebauer Law Harris Bank	2005 12/31/12
<b>20</b>	<b>RICS Software</b> 7602 E. 88th Place, 46256 (317) 275-5991 / fax (317) 275-5999 / ricssoftware.com	88%	\$1,255,038 \$1,888,900 \$2,361,755	31 28 36	loss \$2 million personal savings	Internet-based platform with point-of-sale, CRM, inventory control functionality	David B. Becker, CEO David B. Becker	Watermark Group Faegre Baker Daniels LLP Old National Bank	1983 12/31/12
<b>21</b>	<b>Apparatus</b> 1401 N. Meridian St., 46202 (317) 254-8488 / fax (317) 254-8240 / apparatus.net	85%	\$9,503,912 \$12,855,078 \$17,555,432	66 88 120	over 10% \$10,000 personal funds	advanced IT consulting and managed services	Kelly D. Pfledderer, president, CEO Kelly D. Pfledderer	London Witte & Co. LLP Wooden & McLaughlin LLP National Bank of Indianapolis	1999 12/31/12
<b>22</b>	<b>EnVista</b> 11711 N. Meridian St., Suite 415, Carmel 46032 (317) 208-9100 / fax (317) 208-9109 / envistacorp.com	83%	\$10,111,024 \$12,399,518 \$18,512,546	90 100 136	over 10% \$250,000 personal funds	supply chain design, execution, evaluation, implementation; productivity improvements	Jim Barnes, president, CEO Jim Barnes, John Stütz	Coley Accounting Mader Law Wells Fargo	2002 12/31/12
<b>23</b>	<b>Realize Inc.</b> 15515 Endeavor Drive, Noblesville 46060 (317) 915-0295 / fax (317) 915-0296 / realizeinc.com	78%	\$1,424,222 \$2,069,179 \$2,536,384	9 12 19	0 to 5% \$125,000 relatives	rapid prototyping models and services	Todd Reese, president Todd Reese, Tonya Reese	LaRosa & Co. Lewis & Kappes PNC and Chase Bank	1999 12/31/12
<b>24</b>	<b>Office360</b> 2002 S. East St., 46225 (317) 686-5754 / fax (317) 686-5759 / office3sixty.com	76%	\$7,876,021 \$10,602,606 \$13,869,325	60 68 82	0 to 5% \$50,000 loans	office products, design, space planning, installation, project management	Steve Nahmias, principal Leonard A. Nahmias, Steve Nahmias, Scott H. Nahmias	Controllers Inc. Mitchell Hurst Dick & McNelis National Bank of Indianapolis	2001 1/1/12
<b>24</b>	<b>Backhaul Direct LLC</b> 1 Virginia Ave., Suite 400, 46204 (317) 974-5073 / fax (317) 974-5074 / backhauldirect.com	76%	\$18,935,000 \$27,587,000 \$33,323,000	69 90 77	6% to 10% \$1 million personal funds	3PL, brokerage, custom transportation software development	Greg Harris, president, CEO; Nicholas J. Hoagland, COO Greg Harris	Ostrow Reisin Berk & Abrams Ltd. Lewis & Kappes Huntington Bank	2004 12/31/12

(1) independent, privately held corporations, proprietorships or partnerships with revenue in fiscal year 2009 of more than \$1 million and revenue increases each fiscal year from 2009-2011

(2) Tom Buckley, Jim McMillion, Jeff Walters

(3) Dan Nierste, Susan Nierste

DND=did not disclose

FTE=full-time equivalent

FY=fiscal year

IT=information technology

LLC=limited liability company

LLP=limited liability partnership

MWBE=minority and women-owned business enterprise

PC=professional corporation

SEO=search engine optimization

Some companies may have been omitted due to lack of information or deadline restrictions.

The Indianapolis Business Journal list of fastest-growing Indianapolis-area private companies is the most comprehensive available. For copies of this list, go to [www.IBJ.com](http://www.IBJ.com) and click on the "lists" link.

Research by Barbara Hoffman  
(current as of April 13, 2012)

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Information provided by the individual companies.

Top 25 lists are compiled each December in the Book of Lists.

3PL=third-party logistics

CPA=certified public accountant

CRM=customer relationship management

d/b/a=doing business as